

VANDERBILT

News

Value of Integrated Solutions Evident at Sicurezza



Vanderbilt and ComNet recently attended the Sicurezza 2021 event in Milan, Italy.

The event occurred between 22-24 November and allowed the Vanderbilt and ComNet team to showcase their in-depth product portfolio, particularly **SPC**, **ACTpro**, **ACT365**, **ComNet switches**, and **Razberi software**.

The three-day event succeeded in allowing Vanderbilt and ComNet to meet a balanced mix of end-users, distributors, and system integrators. **Giovanni Rizzo, Sales Manager for Vanderbilt and ComNet in Italy**, reflects on the enjoyable security summit.

“A highlight of the event for me personally was realizing how having integrated and reliable solutions to offer our end customers, in particular maintenance services, is of a major beneficial factor to us as a brand,” says **Rizzo**.

“A vital aspect of the show was also on the second day when some of our major customers had the opportunity to meet our management team at the exhibition, and talk to them about the work done so far and opportunities for the future. Overall, it was essential to meet the customers in person and see how Vanderbilt and ComNet has cemented its good position in the market. It was also fascinating to see how important end customers recognized and appreciated our solutions,” says **Rizzo**.



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