

## News

### New products, features, & integration strength on show for Vanderbilt at IFSEC



*IFSEC 2018 was a busy three days for Vanderbilt as the company promoted their newly released range of SPC Wireless devices. The company also showcased a significant focus on the increased integration capabilities across their portfolio, as well as demonstrating the upcoming features in their ACT Enterprise access control solution.*

The newly released SPC Wireless devices were designed in response to growing consumer IoT trends, and as a result, presents a great revenue opportunity for installers in boosting their SPC portfolio offering.

## **Cost-effective**

The wireless devices are easy for installers to mount, pair, and configure, and they can cover over 500 meters in open space. This is a more cost-effective alternative than having to wire an entire building with cable. The 500-meter range cuts down on install time meaning a whole building can be fitted in just a couple of hours, offering a means of reducing costs for the installer.

One of the major features coming soon to ACT Enterprise is a smartphone app. This will offer ultimate flexibility for users in any application environment and ensures convenient connectivity to their system day or night. Users no longer need to visit their premises out of hours as with quick access to the pulse of the system, notifications, cardholders, and doors actions can be administered from the palm of their hand.

## **Integration**

Integration as a key theme for Vanderbilt at IFSEC, with significant focus being placed on technology partnerships that enhance Vanderbilt's functionality and reach in the market. ACT Enterprise, which already integrates with the company's Eventys camera range, will now be capable of integration with Assa Abloy, and also interface with Vanderbilt's award-winning intruder detection system, SPC. In addition, the SPC-Milestone plugin was also on display. This plugin enables users to control SPC from within the Milestone system.

Vanderbilt also shared their expertise in Software-as-a-Service solutions, with "how-to" demonstrations on ways that installers can get the most out of the company's award-winning solutions, ACT365 and SPC Connect.

## **Remote features**

Software-as-a-Service solutions bring many benefits to an installer's business. SPC Connect and ACT365 require no server specifications, no SQL, and no complicated network routing. All diagnostics, technical issues, and servicing can be carried out from a web-based portal or smartphone. Plus, they provide the opportunity to earn recurring revenue by charging the customer for hosting, additional customer service and providing

fully managed security services.

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