

## News

### ISC West 2018 in Review: ACRE Showcases Vanderbilt/ComNet Brands



*ISC West 2018 concluded as its largest and most successful show to-date , bringing more than 1,000 exhibitors and brands, 30,000 industry professionals, more than 85 educational sessions and more than 25 special events together in Las Vegas. That's why ACRE, the parent company of Vanderbilt and ComNet, chose this event to debut its brands in a co-located position on the show floor, allowing visitors to peruse both booths during their visits and chat with a more integrated team.*

Earlier this month, **ACRE announced the promotion** of ComNet's Andrew Acquarulo to President of ACRE Americas, and the addition of the role of President of ACRE International to ACRE COO Ronald Virden. The two attended ISC West in their new roles, **delving into conversations around the biggest trends dominating the show**, including issues

of privacy, how the cloud is emerging as a major player in the security industry, cybersecurity and the need for manufacturers to play a significant role in future-proofing their solutions.

At ASIS 2017, Vanderbilt previewed the [ACT365 cloud-based access control and video management solution](#), which was just beginning to hit the market in the Americas in the last quarter of 2017. During this year's show, however, ACT365 was officially ready and available to end users, and it was well received as a great option for small- to medium-sized businesses looking to increase their security footprint without having to make significant IT infrastructure investments. In the [April issue of SDM Magazine](#), ACT365 is featured prominently in the case study section, outlining its use by IT firm Spectrum Virtual to protect critical data and assets from breaches.

In fact, Vanderbilt was named as [a recipient of the Security Sales & Integration 2018 MVP Award](#) for its ACT365 solution in the access control category, recognizing the product for making a substantial impact on integrators. The awards are judged on innovation, functionality, competitive advantages, benefits to the installer or monitoring provider and benefits to the end user.

ACRE CEO Joe Grillo was also recognized during ISC West as he was inducted into the [Security Sales & Integration Industry Hall of Fame Class of 2018](#) for his 30-year career growing, acquiring and restructuring businesses. Founded in 2004 to represent the highest commendation for going above and beyond in professionalism, conduct and achievement, the Hall of Fame recognized Grillo for his career in electronic access control and his track record as a leader within the industry.

The entire ACRE family thanks all the visitors and partners who joined Vanderbilt and ComNet during the three-day expo and welcomes the opportunity to continue the conversation at another one of our [upcoming events around the globe](#).

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